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**City of Roanoke
Financial Report
Eight Months Ended
February 29, 2016**

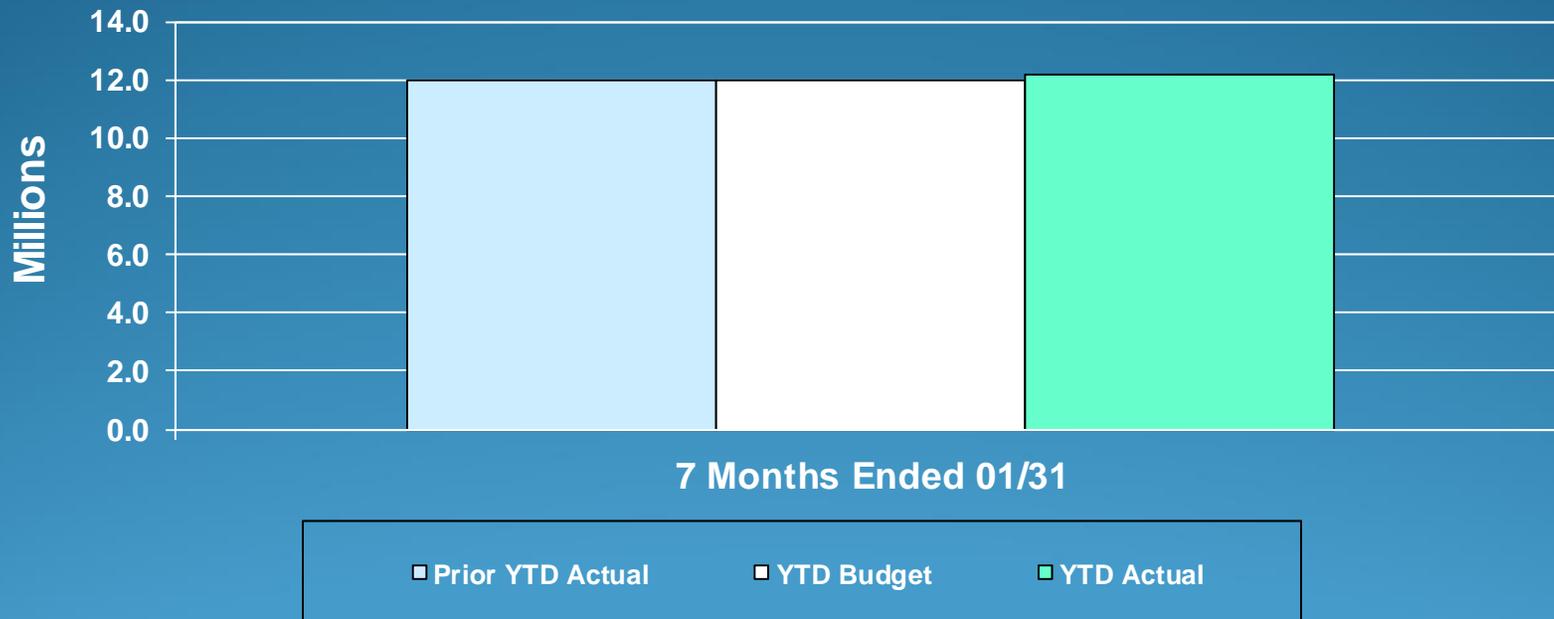
FY16 General Fund Overview

- Through February, FY16 recognized revenues were 47.2% of the current revenue estimate. This was a decrease of 0.3% compared to the same period in FY15.
- Current real estate tax decreased 4.4% or \$1.9 million primarily to the timing of payments received.
- Other local taxes were up 7.0%, or \$2.7 million compared to last year due to strong performance in meals tax which increased 3.2% when adjusted for the rate increase and the timing of Business License tax payments.
- YTD expenditures were 67.5% of FY16 budgeted expenditures, and were 1.4% higher than the same period last year due to increased funding for schools and the timing of payments for recycling and street maintenance contracts.

Sales Tax Growth



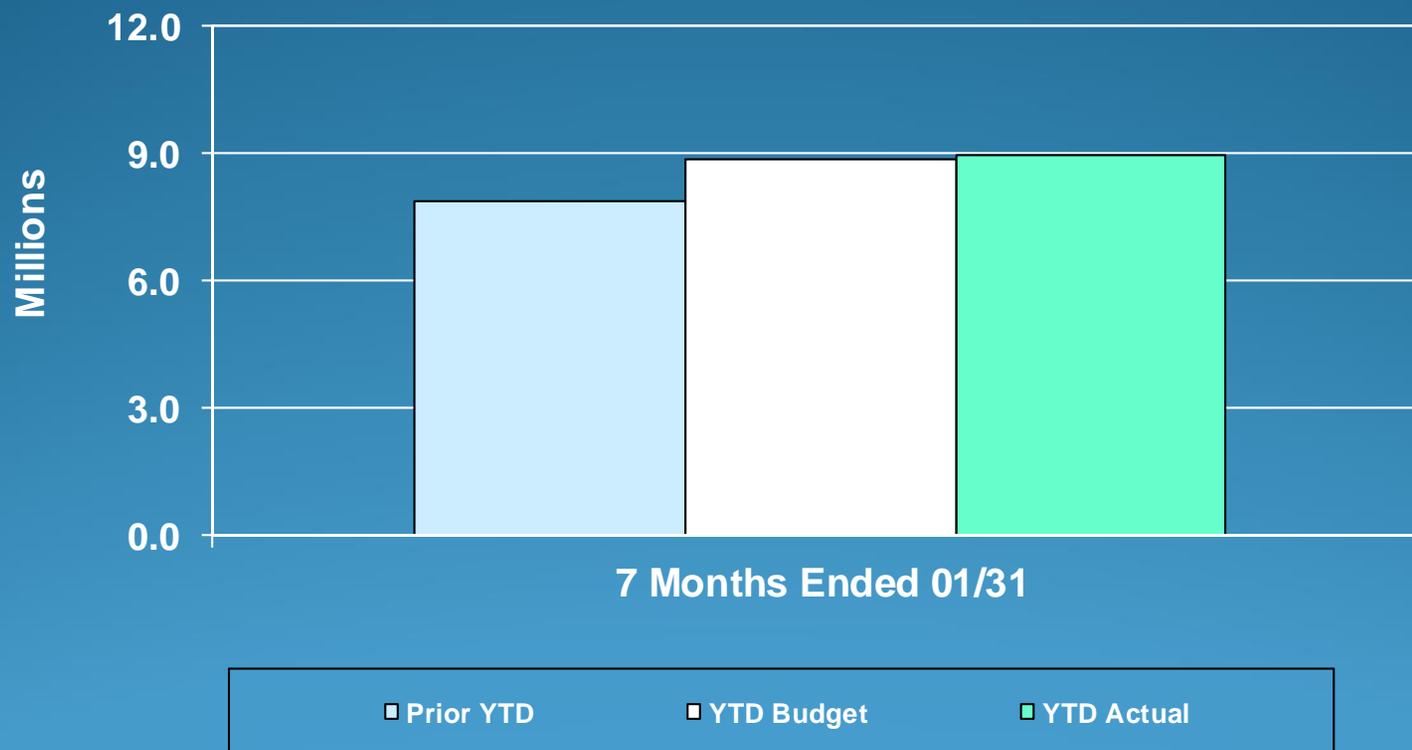
FY16 Revenue Estimate \$20.5 M



Sales tax revenue increased 1.4% over same period in FY15, and is 1.2% higher than YTD budget.

Meals Tax

FY16 Revenue Estimate \$15.476 M

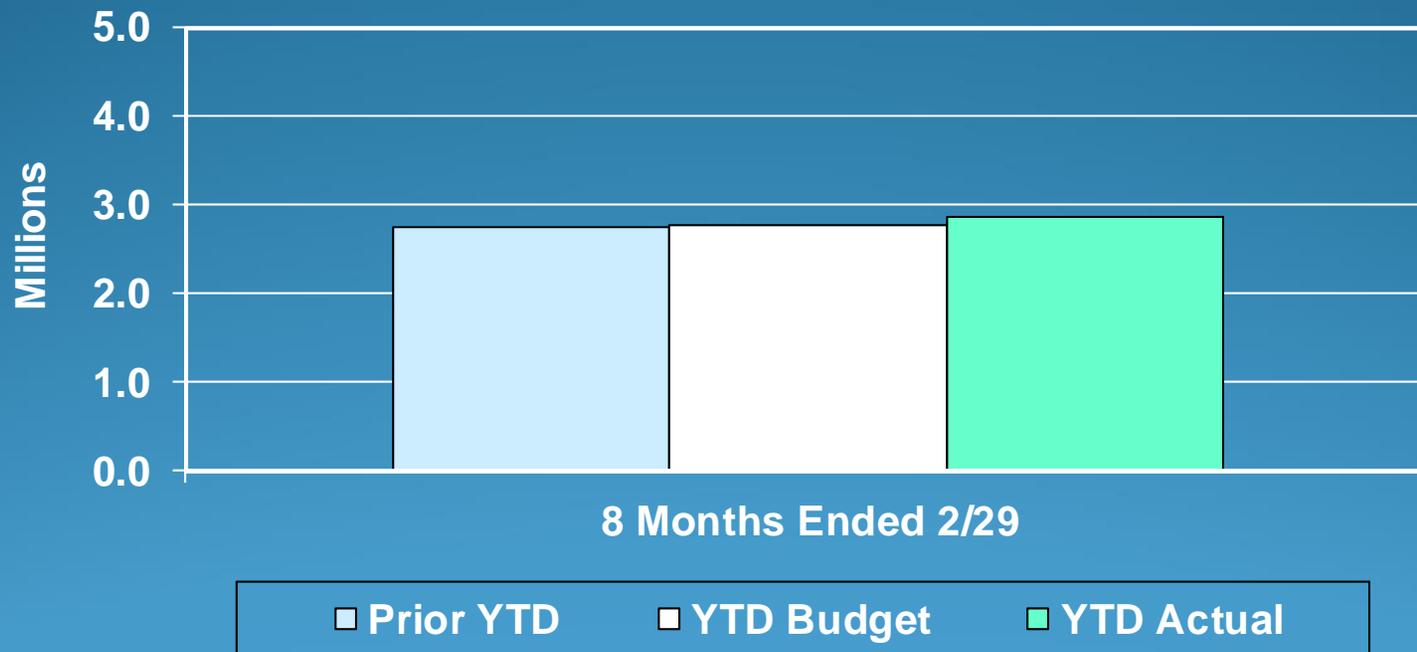


FY16 revenue is 1.4% higher than budget YTD. The tax rate increased from 5.0% to 5.5%, effective July 1, 2015. Adjusting for this, revenues grew 3.2% over the prior year.

Lodging Tax Exceeding Budget and Prior Year

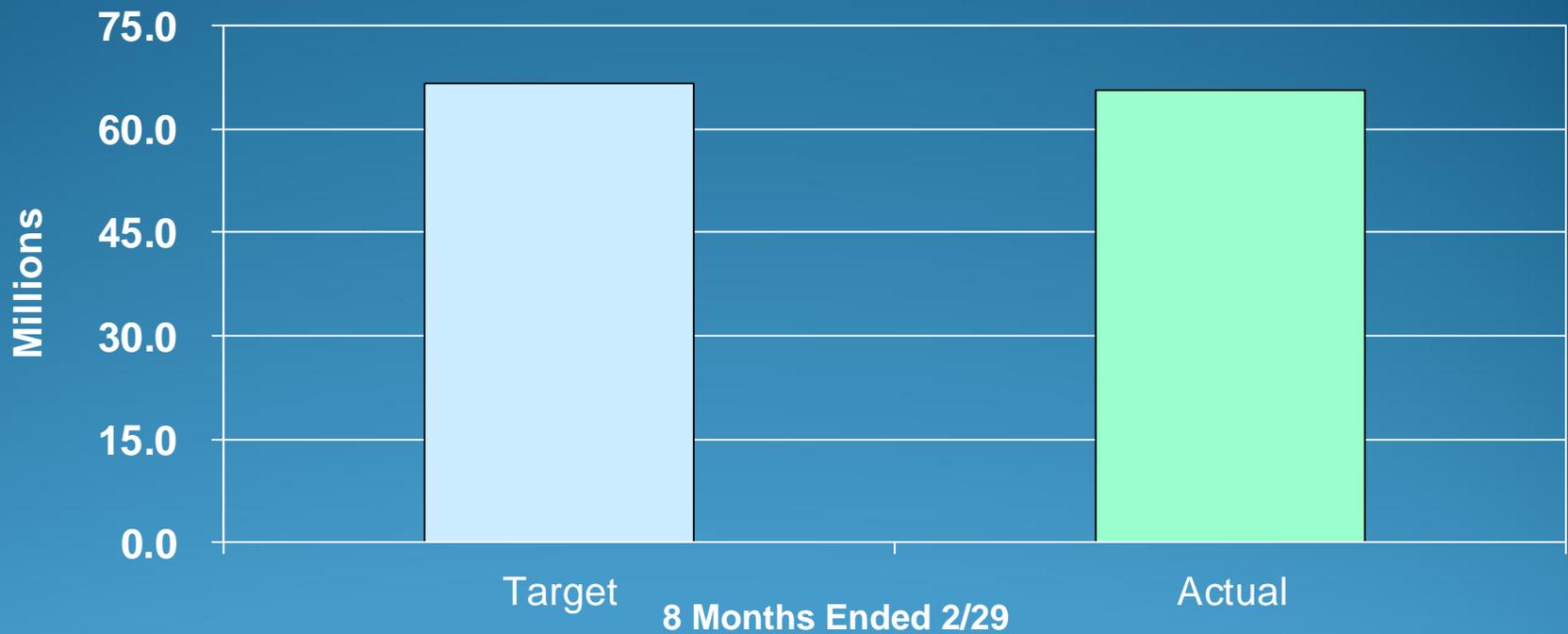
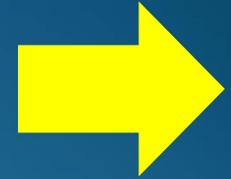


FY16 Revenue Estimate \$4.267 M



Lodging tax revenue increased 4.4% over FY15, and is 3.8% higher than budget YTD.

Personnel (Salary/Benefit) Lapse



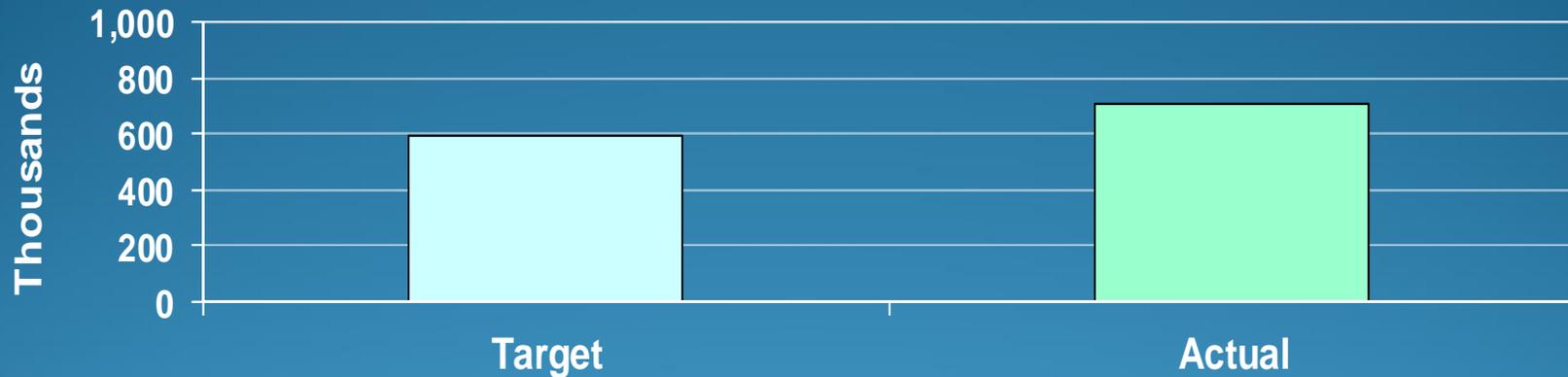
YTD generated personnel lapse is 1.1% or \$755k ahead of target.

Children's Services Act (CSA)



YTD expenses are 12.1% or \$677k below target of \$5.6M.

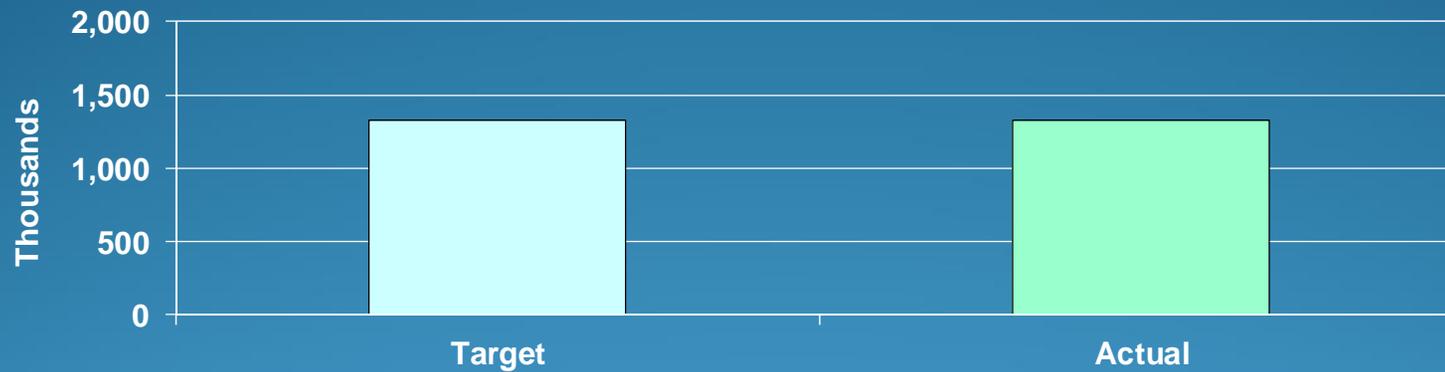
Residential Juvenile Detention



8 Months Ended 2/29

YTD expenses are 18.7% or \$111.1k above target of \$595k.

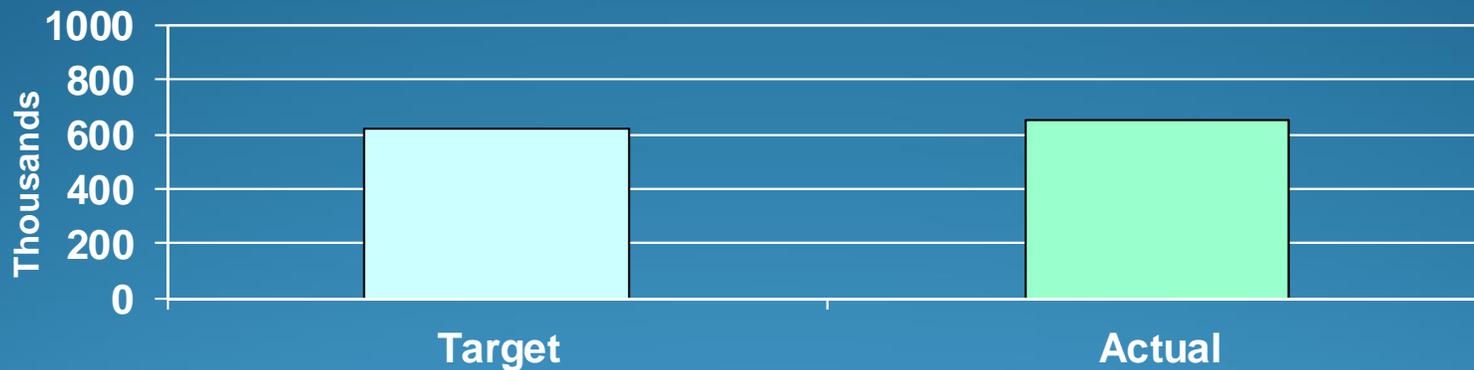
Solid Waste Tipping Fees



8 Months Ended 2/29

YTD costs are 0% or \$3k below target of \$1.3M.

Motor Fuel Expenses



8 Months Ended 2/29

YTD expenses are 5.5% or \$34K above a non-seasonally adjusted target of \$620K.

City Performance Through February

- Total revenues through February were 0.3% lower than the prior year. The timing of Real Estate tax payments contributed to the revenue decrease.
- YTD expenditures were 1.4% higher than the same period in the prior year mainly attributed to timing of payments and increased funding to Schools. Expenditures will continue to be monitored by management.
- In February, the national unemployment remained stable at 4.9%, the lowest in eight years. Rising fuel prices affected consumer spending but housing market and manufacturing sector improvements should accelerate economic activity in 2016
- Local economy continued to grow at a moderate pace.